

## Just some of our Training Topics

Defensive & Decision Driving

Hazard Communication

Hazwoper 40-hr. & 8-hr.

Forktruck Operations

Bloodborne Pathogens

Confined Space Entry

Back Injury Prevention

Lockout Tagout

Fall Protection

Fire Prevention

Emergency Response Plans

Office Safety

PPE (Protective Equipment)

Respiratory Protection

Ergonomics

Mock OSHA Surveys

Machinery Guarding



CALL DICK HUGHES AT EXCELLENCE IN  
SAFETY RIGHT AWAY TO GET THESE PEOPLE  
10-HOUR OSHA GENERAL INDUSTRY  
TRAINED

508-548-0866 or Cell: 617-653-4950

FAX: 508-548-5657

CAPE SAFETY GUY@AOL.COM

Visit our website at: [excel-in-safety.com](http://excel-in-safety.com)



Fork truck Operators' Training is the law!  
Are all of your operators properly  
trained? Let us stage a roadeo!



Excellence In Safety  
Richard Hughes, C.E.C.M.  
P. O. Box 3416, 55 Cross Road  
East Falmouth, MA 02536

Does your safety  
program lack  
a little vision?



● Consulting

● OSHA Training

● Policies and  
Procedures Assistance

Call 508-548-0866



## WHY HIRE EXCELLENCE IN SAFETY?

**Q:** Couldn't I just call OSHA or my insurance company to get some help?

**A:** Sure, if you are small enough, state OSHA compliance personnel can put you on a list and promise to drop by sometime over the next six months. Don't you think solving a safety issue is more critical than this? Further, are you prepared for their contacting federal OSHA if their "Voluntary Inspection suggestions" aren't "corrected within a reasonable time frame."? Additionally, if you go this route, you "must establish the core requirements of an effective workplace safety & health program and agree to meet any remaining applicable requirements." Is this the type of pact you'd feel comfortable entering into with the federal government?

Never forget what Dad taught you. "You get what you pay for." Sure, your insurance company can send somebody by, but that somebody always has a dual role. One, to show the insurance company flag and maybe to offer some superficial safety or loss control advice. Two, to report back to his/her underwriting dept. what your problems and uncontrolled hazards are so that they can reflect these in your next workers' compensation insurance quote. Let's face it, they're smart businesspeople, too.

We are completely different. We work only for you and have no hidden agenda or responsibility. We are not under any pressure to visit seven other work sites or policyholders before the sun sets. We spend the time necessary to evaluate your problems, recommend alternative hazard abatement strategies, then help you to implement these controls following the 3 E's of Safety—Engineering, Education, & Enforcement. Our reports or discussions are with you alone, giving you the decision when, how or if our recommendations will be acted upon.

If you believe, like we do, in risk management rather than mandates, hire your own safety management team—

**Excellence In Safety.**



## FLEET SAFETY SERVICES

EIS consultants also spend considerable time assisting clients with the number 1 cause of workplace deaths in America—motor vehicle fatalities. From CDL training of commercial vehicles, to early morning fleet safety training sessions for service company drivers, to "decision driving" for automobile sales fleets, we're here to help. Sessions are punchy, not preachy, geared toward current frustrations faced by all road travelers. We also help many client safety committees with their crash preventability determinations.

**Road rage is a no-win contest. Let us prove it to your drivers.**

Confined space training sure helped.

