

WHAT'S WRONG WITH THIS PICTURE?



### SAFETY & HEALTH PROGRAM QUIZ:

1. Do you sense your workers aren't taking safety as seriously as they should?
2. Do you worry that OSHA will inspect your job sites and your employees won't have a clue about what to expect and how to act?
3. Will OSHA's request to talk to the "competent person" cause a look of confusion on the faces of your foreman and supervisors?

If you answered yes to any of the above questions, we need to talk.



OSHA COMPLIANCE  
MADE EASY

EXCELLENCE  
in Safety



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WHEN YOU RESERVE YOUR NEXT CLASS DATE, CORRECTLY IDENTIFY WHAT'S WRONG WITH EACH PHOTO IN AN E-MAIL TO US, AND GET 10% OFF YOUR CLASS

## ABOUT OUR TRAINING

Excellence In Safety has been in the safety business since 1978 serving virtually every type of industry with a specialty in construction safety, performing Site Safety Visits as well as Safety Training.

Since prevention dollars are often limited for many companies, those dollars need to be maximized. Invest your safety training budget in on-site training by veterans who speak safety sense to your people and treat attendees like the valuable company assets they truly are.

Nothing convinces your employee that you are committed to safety program enhancement more than face-to-face training. Ask any doctor, lawyer, carpenter, teacher or electrician how they learned their trade. Their answer will not be “on line” or from just reading a book! Our trainers do not just stand up and read OSHA standards to your people, but rather incorporate videos, discussion, participation, or even a “hands-on” component such as trying on a “moon suit” or an SCBA. We strive to create believable, informative, interactive training tools to keep the training upbeat and enjoyable. EIS is a problem solving company responsive to what YOU need.



## QUALIFICATIONS OF THE STAFF

**Richard Hughes**, C.E.C.M., Owner/Principal, holds a Master's Degree in Business from Lesley University and a Bachelor's Degree in Transportation from Mass. Maritime Academy. He is an OSHA-authorized trainer in General, Construction, and Maritime Industry Outreach as well as OSHA's Scaffolding Competent Person standard. He wrote the Massachusetts Certified Roadway Flagger Training Program for the Commonwealth of Massachusetts.

**Lin Hughes**, C.E.C.D., Business Manager, holds an Associates Degree from Massasoit Community College. She handles all administrative, marketing, and scheduling duties of Excellence In Safety.

**Kevin Kelly**, FFD, holds a Masters Degree from M.I.T. in Organic Chemistry and a Bachelor's Degree in Fire Science from Cape Cod Community College. He is also an EMT and has conducted HazMat Training for the Commonwealth of Massachusetts. Mr. Kelly teaches First Aid, CPR, and Hazardous Materials handling for Excellence In Safety.

**Mr. Rony Jabour** teaches our OSHA classes in Portuguese, Spanish, and French.

## TOPICS

Attend classes at our 24-seat Excellence In Safety Training Center at 24 Spring Bars Road, Falmouth, MA. Train in state-of-the-art comfort at our new facility with plush executive seating and 3 big screens. Lunch is provided as part of the fee at our full day classes.

10-hour OSHA Construction Outreach  
10-hour OSHA General Industry Outreach  
30-hour OSHA Construction Outreach  
30-hour OSHA General Industry Outreach

40-hour HazWoper  
8-hour HazWoper Refresher  
24-hour Supervisory HazWoper

Aerial Work Platform Safety 

Concrete & Masonry

Confined Space Entry

CPR

Crane Operations, Rigging & Hoisting

DPW / Safety Enhancement

Excavation Shoring & Trenching

Fall Protection

First Aid

Heavy Equipment Safety

Lull (“PIT”) Certification and Massachusetts IC/2A

Hoisting License Preparation (4E & 4G, too)

Massachusetts Certified Roadway Flagger

Ready Mix and Heavy Equipment Decision Driving

Respirator Fit Testing & PPE

RRP Lead Certification

Scaffolding Competent Person

Signalpersons & Riggers Certification 

Traffic Control through Work Zones

Young Worker Safety 



## SITE SAFETY SURVEYS

Unsafe employee actions continue to be the primary cause of on-the-job injuries. A trained eye for such unsafe activities can often save a company significant money and keep a worker from becoming needlessly disabled. Our site safety visit notes both unsafe acts and unsafe conditions—and what government fines would be were OSHA to spot these same issues instead of us. Our complete and confidential report (with photos) doesn't just list the bad news, however; we document compliance positives as well. The report also includes recommendations for improvement (not always costly, either!) as well as sources for safety supplies or anything else you need to meet your safety goals and keep OSHA from the door. Confidential reports are e-mailed the very next day.

### TECHNICAL CREDIT HOURS TOWARDS LICENSE RENEWALS:

We offer credits from:

- ▶ NEIWPCC
- ▶ DEP
- ▶ Board of Certification of Drinking Water Supply Facilities
- ▶ Board of Certification of Wastewater Plant Operators
- ▶ Golf Course Supervisors Association
- ▶ Mass. Board of Licensure for Electricians

Please contact us for more information.

### OTHER SERVICES:

- **Safety Manual**—customized, 379-page manual, 2 copies in quality 3-ring binders. Keep OSHA happy.
- **Safety Wear Corner**—hi-vis apparel and more

